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The Flip: The True Life Story of How a Successful New Tract Home Investor Went from Zero to Hero, Back to Zero

D. Sidney Potter

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During the first six years of this decade, the promise of quick profits coupled with risky decision-making led people from all walks of life to risk everything in the real estate investment market. Houses were flipped from investor to investor; it was a billion-dollar game of musical chairs. D. Sidney Potter ate, slept, and breathed real estate flipping from 2002-2007. Based in Pasadena, California, he was at ground zero when the real estate bomb exploded. From the mind-blowing profits to the collapse of a paper empire, Potter was a firsthand witness to the fallout of the real estate bubble. The Flip is an inside look at the actions and strategies behind the housing bubble and its aftermath. Potter explores well-tested strategies for success in real estate, as well as giving an in depth account of the risky behaviors that can lead to losing it all.

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