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The Connector's Way: A Story About Building Business One Relationship at a Time

Patrick Galvin

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The Connector's Way: A Story About Building Business One Relationship at a Time Patrick Galvin Great relationships are the difference between success and failure in business.

That's the lesson that Robert Hanson, owner of a struggling insurance agency, is about to learn. By following the advice of two surprising mentors and the natural connectors he meets through them, Robert uncovers powerful relationship-building secrets that have long eluded him...even though they were always in plain sight. As you follow the transformative journey of Robert and his business, you'll discover **seven simple yet powerful rules** for building business one relationship at a time. Whether you're looking to move ahead in your career or grow a company, this book will galvanize you into action and provide a clear path to success.

The new business parable from Patrick Galvin, *The Connector's Way*, builds on the relationship-building themes of classics such as *The Go-Giver* by Bob Burg, *The Greatest Salesman in the World* by Og Mandino, and *How to Win Friends and Influence People* by Dale Carnegie.

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Playing with family in the park, coming to see the ocean world or hanging out with close friends is thing that usually you have done when you have spare time, subsequently why you don't try issue that really opposite from that. One particular activity that make you not experiencing tired but still relaxing, trilling like on roller coaster you already been ride on and with addition of knowledge. Even you love The Connector's Way: A Story About Building Business One Relationship at a Time, you could enjoy both. It is good combination right, you still wish to miss it? What kind of hangout type is it? Oh can happen its mind hangout guys. What? Still don't get it, oh come on its identified as reading friends.

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